



Logistical Forwarding Solutions

Where to Start Dispatching Services to Making Money Now!

Gathering Knowledge! Working with Brokers – Gathering Information

Why to Contact 3pl Brokers Starting Your Business? You Need Loads for A Few Trucks to Dispatch.

- This is where you begin to build your load information and Rates within Regions.
- Your focused within a team on Geographic Areas of freight availability for 10 trucks.
- Your gathering critical information for you to move forward on moving freight for income.

What Information Do You Need?

You are looking for the top **25 to 30** Best 3pl Freight Broker Company's to contact on behalf of a carrier. You are searching for consistency and broker information with loads based on your equipment choice. You are always interested to working within the same equipment.

What Are You Asking?

When talking with the brokers, you are asking for information to people in their company who work with 10 trucks at a time. Either in Refrigerated freight or Power Only Freight. You are representing the trucking company and searching for Loads within the specific regions and equipment.

How Are You Asking?

Hello this is "Your Name "I work with "Your Trucking Company Name "Our **MC# is 1234567**

We have a potential 10 trucks pulling _____ type equipment. I am looking for someone in your company who possibly could help me with loads for some or all of these trucks. Our region is Mid-West to North East we will haul from.

How to Represent Your Trucking Company?

- Have a Gmail created that matches their business [truck-company-dispatch@gmail.com?](mailto:truck-company-dispatch@gmail.com)
- *Create an Ascend-TMS account for this trucking company with Gmail account you made. This will belong to the trucking company later if they choose to leave.*

Tell them you work within Dispatch and Load Planning for this trucking company and your job is broker relationships for "Name Of Trucking Company"

Gather Information That Connects The Brokers

While you are researching and meeting new brokers, you will begin to find loads that will connect and be available within the regions of your trucking company. Make a record of these brokers and begin to build your network within the largest 3pl Companies in America.

Time Is Important.....

The amount of time you spend on this will determine the outcome of the income your about to create. Don't rush forward without having what a driver truly needs.

Gather 3 Trucks To Make \$40,000 a year Starting Now